



Before the Bell: IPO Edition



Company Overview

- Jindal Supreme (India) Limited, incorporated in 1974, is engaged in the manufacturing and supply of steel pipes, tubes, and infrastructure-related products in India.
- Operating in the steel and construction materials sector, the Company offers a diversified product portfolio comprising MS black, galvanized and pre-galvanized pipes and tubes, hollow sections, and value-added infrastructure products such as road safety crash barriers and tubular poles, catering to infrastructure, EPC, distributor, retail, construction, agriculture, industrial, and roads and highways segments.
- The Company has a pan-India distribution presence supported by a growing network of dealers and distributors, complemented by direct institutional sales, and has established long-standing relationships with institutional customers, including EPC contractors and infrastructure developers.
- **Competitive Advantages:**
 - **Diversified Product Portfolio:** The Company offers a diversified portfolio of steel pipes and tubes, along with specialized infrastructure products such as road safety crash barriers.
 - **Backward Integration:** A fully integrated manufacturing model allows the Company to control raw material sourcing, which ensures superior quality control and cost reliability.
 - **Established Brand and Legacy:** With over 50 years of operations, the Company benefits from strong brand recognition and multi-generational promoter leadership
- **Risks/Challenges:**
 - **Negative Cash Flows:** In some past periods, the Company has experienced negative cash flows from its investing and financing activities
 - **Raw Material Sensitivity:** Production costs are highly vulnerable to price volatility in mild steel coils and zinc, which are beyond the Company's control.
 - **Product Diversification:** Diversification into new product segments with limited operating history involves uncertainty around market acceptance. This may lead to inefficient deployment of capital and potential loss of invested resources.

Financial Overview

(Amount in INR Crores)

Income Statement	FY 2022A	FY 2023A	FY 2024A	FY 2025A
Revenue from Operations	385	506	645	586
EBITDA	30	9	21	26
PBT	25	2	15	32
PAT	18	1	13	24

Key Points:

- The Company recorded an increase in revenue from operations during FY23 and FY24, followed by a decline in revenue from operations in FY25 compared to FY24.
- The Company has reported positive cash flows in each of the financial years from FY22 to FY25.
- The cost of purchase of raw materials constituted approximately 90% of the Company's total expenses during FY23 to FY25.

Important Points

- The Company operates a single manufacturing facility located in Hisar, Haryana, and its operations are concentrated at this sole unit, which exposes the business to risks arising from regional disruptions, natural disasters, or social unrest in the state of Haryana.
- The Company's top 10 suppliers accounted for 70.92%, 75.73%, and 72.87% of total purchases during Fiscal 2025, Fiscal 2024, and Fiscal 2023, respectively.
- Out of the fresh issue proceeds, ₹790 crore will be utilized for repayment or prepayment of borrowings along with accrued interest, and the balance will be used for general corporate purposes.
- The Company undertook a bonus issue of equity shares in the ratio of 20:1 in November 2025.
- **Financial Summary for Quarter-ended 30th June, 2025:**
 - Revenue: INR 171 Crores
 - EBITDA: INR 11 Crores
 - PAT: INR 1 Crore
- The Company is in the process of establishing a new manufacturing plant at its existing location and enhancing the capacity of its galvanizing unit. The total cost of the proposed expansion and enhancement is estimated at ₹7 crore, which is proposed to be funded through internal accruals.
- Direct sales contributed 65.26%, 73.47%, 79.93%, and 79.75% of revenue from operations for the period ended June 2025, Fiscal 2025, Fiscal 2024, and Fiscal 2023, respectively.

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